

## Q & A for ABN youth tours

ABN has been sending teams to Europe since 1994!

### **WHAT BENEFITS DOES SPENDING ALL THIS MONEY GIVE?**

- ✓ Academic performance improves the year following a trip abroad. History books come alive!
- ✓ Students feel more confident and globally aware after a tour
- ✓ Students become more respectful and inclusive to people of other cultures and ethnicities after tours
- ✓ Students change their expectations and possibilities for future studies and careers. World becomes one
- ✓ There is not better team building exercise for a team
- ✓ Recruitment and team expectations change after Global challenges become regular
- ✓ Students are immersed into other cultures and can even learn languages
- ✓ Students can do community service, mission work, and go to language school if desired
- ✓ **Everyone has fun, gets to eat great meals, and sees a lot of cool things!**

### **a. How long is a normal trip and when.**

- ◆ Between 8-12 days. We service teams anytime, however June 10-Aug 15<sup>th</sup> is HIGH season.
- ◆ CHRISTMAS IN THE SOUTHERN HEMISPHERE ( AUSTRALIA, NEW ZEALAND, ARGENTINA, BRAZIL)
- ◆ EASTER TOURNAMENTS IN SPAIN AUSTRIA GERMANY
- ◆ NOVEMBER TRIPS TO MEXICO

### **a. Camp, Tournament, Single games, Training?**

- ◆ You can send your team to a team camp in another country
- ◆ You can send your team to international tournaments we arrange
- ◆ Your team can play single matches against international teams
- ◆ Your team can have extra practices, or receive extra training from our pro coaches

### **b. How many countries/distance do you cover?**

- ◆ The more you stay in one place, the cheaper the price. Most trips cover two countries.
- ◆ Our least expensive trips are when you fly to one of our ABN partner locations

### **c. Who can travel?**

- ✓ Junior High, High School, or AAU teams. Ages 13-18. We do have opportunity for 20u in Europe
- ✓ No individuals. Teams only.
- ✓ Boys and Girls
- ✓ ( College and ABA teams travel with different office rep and different consolidator)

#### **d. What is a normal group size?**

- ✓ Groups can be ages 14u, 16u, 18u or any combo thereof. We service girls and boys teams.
- ✓ Your group size will influence your price considerably. Minimum of 13 with no maximum.
- ✓ For every 12 full paying persons, 1 coach goes completely free.
- ✓ WITH 22 FULL PAYING, YOUR TEAM MOM GOES FREE ( IT COULD BE YOUR SPOUSE OR COACH)
- ✓ We have special compensation cash rewards for head coaches which fluctuate by season ( when traveling with ABN vendor only)
- ✓ Bringing parents lowers the price...groups can be coed, and can be combo jv/varsity

#### **e. Is there any flexibility on the tours?**

- ◆ All tours are created to the specific wishes of the groups traveling. We have used Anthony Travel, EF Tours, StudentUniverse, and many smaller sports travel agencies. ABN's philosophy is to create an experience for your needs and keep it personal, not corporate feeling.
- ◆ Group tickets can be manipulated for some persons to go or return at different times, but it comes at a cost.
- ◆ Your choice of full service, or partial service travel vendors will be a big decision

#### **f. Is sightseeing included?**

Yes. ABN is not looking to just send teams to play basketball, (although we have). We are looking to open the eyes and show the world to young people, and their parents.

We believe in an experience which will change the live of each participant. Integration in cultural, historical, and political activities we believe are vital. ABN will propose activities for each trip, but ultimately, you will decide. All tours have professional certificated guides/

#### **g. Do we have to travel with ABN?**

- ◆ NO. You may do your own travel logistics and ABN can sell you any part of the tour you cannot book yourself. Premium pricing and coaches incentives do not exist with this option.
- ◆ Basketball camps are set in many countries and tours are best built around these dates.
- ◆ However, if you do not travel with ABN, you might be locked out of a destination because we have too many teams going their already. Drop in teams are not guaranteed registration.

#### **h. How many games do we play?**

Again, this is determinant on where and when you travel. It depends if you are playing singles or tournament style. Barcelona at Easter can get you 9 matches in 6 days with no free time! We can give you as many or as few as you wish to play. A normal trip of 9 days has 2 days of travel, 5-6 games, and two free days.

### **i. How much does it cost?**

- ◆ We have sold 9 day tours to China for as low as \$3056 per person ( 42 persons) and as high as \$5453per person ( Switzerland, Italy, Slovenia, Kroatia)
- ◆ We try to price out at around \$3400-3700m(East Coast) for an 9 day tour ( \$3700-4000 WC)
- ◆ Your travel prices are not controlled by ABN, and please remember you are flying during peak summer season to peak tourist areas.
- ◆ Your departure area from the USA can also fluctuate prices.
- ◆ Please remember the Dollar is valued almost 20% weaker than the Euro, this costs us also.

### **j. How many games do we play?**

Our typical repeated tours give the following statistics:

5 games + streetball tournament	10 day Swiss-Italy without camp tournament
7 games + streetball tournament	12 day Swiss-Italy tour with camp tournament
6 games + streetball tournament	11 day France-Switzerland
7-8 full games	11 day Spain Gold Coast
9 games	11 day Germany-Denmark with camp tourney
12 games	13 day Swiss-Italy-Kroatia
7 games	12 day Scandinavia Tour
10 games	12 days Argentina
6-10 games (two back to back tournaments)	8 day Easter in Barcelona

### **k. Can parents travel with the team?**

- ◆ Yes.

### **l. Can parents leave the tour from the players while in Europe?**

- ◆ Yes. The group leader ( head coach) will be responsible for chaperoning.

### **m. What if a player gets hurt while playing?**

- ◆ ABN offers no refunds to players hurt on the tours.
- ◆ ABN demands on contract that all participants ( youth and parents) have full travel insurance with the travel agent to protect them financially for any reason. You must have medical insurance to participate in an ABN program.

### **n. What do participants receive from ABN for what they are paying?**

- ◆ Reversible uniform, tee shirt and if involved in promotion; travel bag and sweats
- ◆ Travel, transfers, lodging, all meals paid for
- ◆ Basketball related activities as negotiated with tour selection
- ◆ NBA experience at many of our camps having NBA guest
- ◆ An incredible multicultural experience, and hopefully new international friends for life

**o. Does the amount have to be paid all at once?**

Each participant has a responsibility to pay a \$500 deposit at registration. Non refundable. You then have until 45 days before the trip to pay your balance. 50% of balance must be paid by December 31. You will be billed once a month. Typical monthly payments are from \$300-\$500 depending on your tour and whether you have a full air or land package only.